

What's New for Press Releases

08/20/2009

Univar Announces Exclusive Agreement with Midwest Agri Commodities

REDMOND, Wash. – August 20, 2009 – Univar announced a mutually exclusive business agreement with Midwest Agri Commodities to supply raffinates, otherwise known as de-sugared sugar beet molasses, for Univar's de-icing and freeze proofing applications in the United States and Canada.

Univar offers an all-natural solution to de-icing through ICE BITE®, an agricultural product derived from renewable resources that reduces the cost of corrosion caused by salt and salt brine while improving the safety of roads. "The agreement with Midwest Agri gives Univar a reliable source and the volumes we need to supply ICE BITE® to city, county municipalities and provinces throughout North America," said Louis Biondo, Sales & Marketing Manager – Calcium, Magnesium Chloride & Related Products Group. "Midwest Agri produces a majority percent of the raffinates produced in North America. We are fortunate to have an exclusive agreement with them."

ICE BITE® is a high performance de-icing alternative that combines salt brine with de-sugared sugar beet molasses that helps prevent ice and snow from sticking to pavement. It reduces salt usage by as much as 30% which in turn reduces corrosion and salt cost.

About Univar

Univar is one of the world's leading independent distributors of industrial and specialty chemicals and related services. Univar provides its customer base, made up of 250,000 customers, with a full portfolio of products. Univar operates a network of approximately 170 distribution facilities throughout North America, Europe and China. In 2008, Univar reported sales of \$9.4 billion. For more information, visit:

<http://www.univarcorp.com> or <http://www.univarusa.com>.

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